

User Manual

AIR FREIGHT SYSTEM

WEB CARGO SL



2015

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1.- Introduction

Web Cargo is a tool whose aim is to make easier the daily work of airfreight forwarders.

With Web Cargo you will have quick access to all the rates of the market and you will be able to quote in record time.

Here you will find a little overview of Web Cargo, so you can get started and make the most of its powerful forwarder-friendly applications.

2.- Logging in

Access <u>www.webcargonet.com</u> and then enter your personal Login name and Password.

Web Cargo does not allow multiple connections with the same Login name and password. All users must have their own Login name and Password.

3.- Type of User

Web Cargo has four different type of Users:

Super Admin:

The Super Admin has the highest level of access within the system and can view and modify all fields and screens within Web Cargo.

Admin:

The Admin has the second highest level of access within the system and can view and modify all fields and screens within Web Cargo. The only difference with the Super Admin is that the Admin is not allowed to remove, change or see the details of the Super Admin.

Normal:

The Normal only can view all the information but not add, remove or modify.

Limited Access:

The limited access only can view general information but cannot see contract rates.



4.- Homepage

It is the first page that the Users can see when accessing to Web Cargo. The homepage provides big summary of news of the carriers and GSA's that are happening at this moment and are very important for the daily work of the company.

As a Web Cargo user, you will have personal login details to enter the platform. Once you insert your user ID and password you will be lead to Web Cargo's homepage –in the image below.

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	CUSTOMER	SERVICE		. 3	Airport N				Currencies	4	
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	MARKET NEWS	5 INTERNAL NEWS	LATEST	NEWS			Up	coming fuel cha	anges	¢	6
5		New Rate Structure LATAM Airlines - 03/19 Effective April 1st 2015				W	La	08/06 test updated rat	0.45 \$/kg Pa	lar Air Cargo	
	🛞 cargolux	JFK/MEX Cargolux F Cargolux - 03/03 With immediate effect al further notice.	lights Il service JFK 1	to MEX has bee	en suspended until	POF	UNITE CARG UNITE CARG UNITE CARG	08/03 08/03 08/03 08/03	United Cargo United Cargo United Cargo	Promos Promos Promos	7
	Emirares SkyCargo	New Rate Structure Emirates - 12/31 Emirates changes to an a	all-inclusive ra	te structure in	2015.	W		08/03 08/03	United Cargo United Cargo	Promos Promos	

1.- Airfreight rates search. Launch your search by introducing the origin station and a destination.

2.- Tracking. Follow your shipments! Our tracking application is connected to each airlines' website.

3.- Currency exchange app. Connected to the stock market and with a record of the currency exchange rates for the past 6 months.



4.- News. Latest news of the airlines. See the new destinations or available capacity notifications at one glimpse!

5.- Next fuel changes. Check which are the upcoming fuel changes.

6.- Latest updated rates. Summary of the last rates that have been uploaded in the system.

7.- News. Old news of the airlines. See the new destinations or available capacity notifications at one glimpse!

5.- How to Search rates

5.1- Rate Search

In the homepage you can use the first box for a direct access to the rates. You only have to insert the origin and destination IATA codes that you want to search and click on "Rates".

JFK	
CUSTOMER	SERVICE GEN,DGR,PAX
AIRLINES	RATES

Immediately, you will be lead to the search results page. Rates from the different airlines will be displayed sorted by price.

Colour Code

Rates might be displayed in grey, green, red or deep red. That's the colour code:

Grey – General Rates

Green – Contract Rates

Red – Promo Rates

Deep red – Last Minute Promo Rates

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5.2- How to Filter the information?

On the top of the results search page, you will find other search criteria to filter your results.

- 1- From Insert the IATA code(s) of the airport(s)of Origin
- 2-~ To Insert the IATA code(s) of the airport(s) of Destination
- 3-~ Date Filter the information by Date to see only the rates available at the time.
- 4- Format Different Views of Information: User-friendly view (go to 5.3) or Excel-like view (go to 5.4)
- 5- Sort You will be able to sort rates by price, departure/arrival time, ...
- 6-~ Service Filter by commodity (GEN, PER, DGR, AVI, HUM, BIG...).
- 7- Filter See first your preferred carriers, contract rates,...
- 8– **Currency** Choose different currencies (USD,EUR,GBP,HKG...). You can use the currency exchange of the stock market or insert your own currency exchange



- 9- You will be also able to set the profit (per kg or %) you would like to add to the net rates in order to create your selling rates.
- 10–Filter the information by airlines.

Then Click "Rates" for the filters to apply.





5.3- User-friendly view

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FROM	LHR	€ то	ю	CN	æ	AIRLINE	ю 1	NOWN / UNKNOWN Unknown	Rate	ه ج	FILTER All	<i>₹</i>	CURRENCY	\$ *
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CUSTON	1ER				æ									
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London	- Seoul - All Airline	es - with profi	t: 0.15	GBP					Gene	ral rates Co	ntract rates	Agent Rat	es Prom	o rates
VN - 73	58 Ketnar	n Airlines 6 D		ELS GLOBE A	R CARGO							r>	QBI	
	Product	From	to	Via Fu	iel Risk	Add-on	Min	Norm	q45	q100	q200	q300	q500	\sim
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PR - 07	79 🏄 Philippi	ine Airlines		Chie Logistics								0	O B [
•	Promo	LHR	ICN					1.0		100	100		100	
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TK - 23		Gifulz yar heites	G	LOBALAIRUNE	R						⊳	•	B [] [
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•	August Promo	LGW	ICN				1.0	10.00			1.00	1.00		

INFORMATION									
Airport: Airline: GSA: Service: Relation Ko/m3:	Incheon International Airport VN - Vietnam Airlines Globe Air Cargo General 166 66irc/m3 (1:6)								
Validity: Last updated:	106.060g/m3 (1:0) 01/08/2015 - 31/08/2015 28/07/2015								
Surcharges									
Fuel: Risk:	Included Included								
CHC: £0.0925/kg CW (Min: RAY: £0.11/kg CW (Min: 14	21.60) .00)								
Other data									
AWB code:	VNAUG01								
Remarks: 317 x 240 x 160cm (4000k). Rate Reference must be shown on MAWB VNAUG01 (Reference must be mentioned at time of booking). Minimum rates apply (please refer to Tariff for Minimum charges)									
Notes	•								
No notes found for this rate									

If you hoover your mouse on the rates, additional information concerning the rates will unfold: volume ratio, validity of the rates, additional surcharges or references and remarks that need to be stated on the AWB.

										 ¹⁻	103 / 103 ((103) 🕨 🕅	Rows per	r page	200	Go to p	age 1		
Airline 🕈								Normal 🗢	q45 🕈	q100 🕈	q300 \$	q500 ¢	q1000 🔶	Fuel ¢	Risk 🕈	Add-on 🕈			
VN - 738	•	August Promo	LHR	ICN	-		-	-	-							-	i	\oplus	
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ZP - 463		ICN Promo	LHR	ICN	GYD		-	-	-							-	i	\oplus	

5.4- Excel-like view

In the excel-like view, you can sort by price clicking on the different breakpoints and surcharges. If you want to know the carrier that offers the best rate for 300 kg or the cheapest FSC, this is your point of view!



The icons also include helpful information on the rates and on the booking.

ICON	On mouse over	Description
@	Name: Phone: Email: Click to see other contacts.	Contact details of the airline or GSA
2	Next connecting flight *: Itinerary BCN-OPO-EWR Departure 03/09/2015 - 12:10 (BCN time) Arrival 04/09/2015 - 15:05 (EWR time) Airplanes Embraer R1135/R1140/R1145 + Airbus Industrie A330 Click for other flights. * Guidance information * Can change without notice * Changes depending on the product	Schedule Information of the airline
)E	Airport: BCN Agent: WFS Name: Ricardo Phone: 933740800 Email: bcn@wfs.es Click to view the rest of agents.	Handling agent where you have to delivery the shipment.
		General conditions
Q		Chat with the GSA or Airline
PDF		Download General conditions in PDF
S		Download General conditions in PDF
		ADD Spot Rate

6.- Quotes

6.1- Breakpoints quote



Click on Breakpoint quote.

Choose the breakpoints that you would like to insert in your quote and add different profits per kg to create your selling rates.

FROM &	™ IFK	Ø	AIRLINE	PNS Do not calculate 🔍	SORT Rate	& •	FILTER All	& •	CURRENCY	& •
PROFIT	DATE		TRAFFIC Select	BRANCH General -> Barcelon						
			STANDARD	BREAKDO	NWN	INDICA	TE WEIGHTS	E WEIGHTS ADD		
SERVICE ALL			Min	🗸 +1 kg	+45	kgs	🗸 +100kgs		+250kgs	
CUSTOMER		_	50	0.15			0.1			
			+300kgs	+500kgs	+10	00kgs	+3000kg	5	+5000kgs	5
AIRLINES	RATES	C	ALL IN USER-FRIEN		($\overline{\oplus}$				Save

Tick the rate lines that you would like to include in the quote. A green tick icon will appear at the end of every line that you have selected.

SU - 555	AEROFLOT	~		Cap	Ditol				0 Q B [] (€ €
	Product	to	Via	Fuel	Risk	Tasa				
								-		\checkmark
CV - 172	🛞 car	golux							Q J I I I I (€ €
				Ψ.			-			\checkmark
	-	-		\mathbf{T}_{i}		-	-	-	1.00	
	100			Τ.	10.				100	
	10			\mathbf{T}_{i}		100	10	10	100	
UN - 670	ATRANS	AERO		Örla	egistics one				0 Q B [] (5 🕀
•							1.1	1.0		\checkmark
	1000									

Click on to download a proposal with your rates in pdf.

Insert the details of the customer (Name, company, telephone...) and click on Remember to save and come back to these details when doing new quotes.

Insert the details of the Quote (Validity, Shipping date, incoterms...)

Choose the language



Choose the layout. You can create your own layout for your proposals.

Choose the information you want to include in the proposal: Airline details, currency column...

Insert the remarks (You can insert by default)

GENERAL SELECT	ED RATES LOCAL CHAR	GES		SEE SEARCH
Customer details Customer Customer CUSTOMER CUSTOMER CUSTOR C.INDOOR enric@ C.OUTDOOR manele COMPANY Customer #1180MS PHONE test ADDRESS test POSTAL CODE test CIT test	Remember webcargonet.com @webcargonet.com #Init Envic #Init #Init	r Options LANGUAGE English SUBJECT Airline details Product Information Surcharges details Validity of the rates Currency column	Clustation details VALID FROM Image: Cluster of the second se	2015
TEMPLATE General	Holaaaa		6	DOWNLOAD

GENERAL	SELECT	ED RATES	LOCAL	CHARGES									l	SEE SEARCH
Airline														
Aeroflot	General	Economy	•	3 - 6 days	вкк		Allin	Allin	110.00	1.80	1.63	EUR		\checkmark
Cargolux	General	General	▼	2 - 4 days	вкк		0.45CW	No	No	No	0.95	EUR	31/10/2015	
Transaero	Promo	VIP	▼	1 - 4 days	вкк	VKO	Allin	Allin	No	No	1.50	EUR	31/08/2015	\checkmark
														DOWNLOAD

Insert the origin charges. Click on Add to include more details. You can insert this information by default (Point 8).

GENERAL	SELECTED	RATES	LOCAL CHARGE	S							SEE SEARCH
GROUP TEMPLAT Select one	re T	SALES PROF	FILES					BARCELONA	(BCN)	BAN	ІСКОК (ВКК)
\checkmark	Documents	5	020 - Documents				50	/ Kgs Actual		EUR	0 カ
	Handling		A0002 - Handling			15.00	0.15	/ Ch. Kg (167kg / m3		EUR	o 췶
\checkmark	Insurance		A0005 - Insurance				0.35	% Cargo value (%)		EUR	0
\checkmark	Customs		A0006 - Customs				50	/ Per Shipment		EUR	0 췶
Add an empty I	<u>ine</u>										Add 🕂
TEMPLATE			REMARKS								
General											
										_	
									1.		DOWNLOAD



Insert the Destination charges. Click on Add to include more details

GENERAL	_ SELECTED	RATES		SES						SEE SEARCH
GROUP TEMPI		SALES PROF	FILES				BARCELONA	(BCN)	BAN	<u> GKOK (BKK)</u>
\checkmark	Documents		A0003 - Recogida			50	/ Per Shipment		USD	
\checkmark	Customs		A0003 - Recogida			100	/ Per Shipment		USD	
Add an empt	ty line									Add 🕂
TEMPLATE			REMARKS							
General										
								6		DOWNLOAD

Click on the red button Download Pdf to get your proposal

V	EBC	ARGONET	From To: Date:	: Bar Bar 17/0	celona Igkok 08/2015				Company: Agent: Phone: Email:	Web Cargo I Manuel Galin 933799301 manel@web	Demo ndo ocargonet.con
Customer: Person: Phone: Email: Address:	Cus Enrie test test test test,	tomer #1180MS c @test.com test		Valid Payn Incot Serv Com	ity: nent tern erm: ice: modity:	01 ns: 30 EX Air Go	/08/2015 days fro W port to ai ods	- 31/08/. m invoice rport	2015 e date		
Airfreigh	t rat	es									
Airlin	е	Product	Transit time	То	Via	Fuel	Risk	Tasa	Min	Normal	+100kg
anonar S	- SI	J Economy	3 - 6 days	ВКК		Allin	Allin	-	110,00	1,80	1,63
🛞 cargolux	- C\	/ General	2 - 4 days	вкк	-	0,45					0,95
TRANSAERO	- UN	N VIP	1 - 4 days	вкк	VKO	Allin	Allin				1,50
		Documents Insurance Customs					50	50,00€ 0,35 0,00€ / SI	/Kg % hipment		
Charges	in B	angkok Service						Rate			
		Documents					50,	00\$ / Shi	ipment		
		Customs					100	,00\$ / Sh	ipment		
Remarks											
Hologog											

6.2- Indicate Weights or Add packages

Click on Indicate weights or Add packages.

STANDARI	D BR	EAKDOWN		знтя	ADD PIECES
Pieces	Weight / piece kg	Length cm	Width	Heig	ıht 🕂
1	250	100	70	78	Î
2	20	65	75	80	Î
ACTUAL WEIGHT (KO 290	35)	VOLUMETRIC WEIGHT (1/6 91)	PIECES 3	
CARGO VALUE		VOLUME (CBMS) 0.55		TOTAL CALCULATE	-
ALL IN USER-F		Œ			Save

Insert the profit Eur/kg or %

FROM	то б		E	PNS	SORT		FILTER		icy 🔗
BCN	IFK			Do not calculate 🤍	Rate		All		
Ben	J	TRAFFI	c	BRANCH					
PROFIT 🛃	DATE	Select	t 🔍	General -> Barcelon					
0 / kg 🤍									
	6	2	STANDARD	BREAK	NWO	INDICA	TE WEIGHTS	ADD	PIECES
SERVICE ALL						_			
CUSTOMER		2	ieces we	ight / piece kg 🗸	Length <mark>Cm</mark>		wiath	Height	\mathbf{T}
			1	250	100		70	78	Î
									<u> </u>
			2	20	65		75	80	
		ACT	UAL WEIGHT (KGS)	VOL	UMETRIC WEIGHT (1	/6)	PIECES		_
		290	0	22:					
							_		_
		CAR	GO VALUE	1.3	име (СВМ5) 3		Include a	all	
AIRLINES	RATES	AL	L IN ÜSER-FRIEN		(Ð		<u>∎</u> کړک ₪	

See all the options with the final price and the profit included.

Choose the lines that you want to include in your proposal.



DL - 006				Air Logistics comp						0 I I	<mark>S</mark> 🕀
	Product	to	Via	Freight	Buy Rate						\sim
•	in a				100	-				-	
	in the second			100	100	100	100	1000	1.1		
	in the second second			100	100	100	100	1000	100	1000	
				100		100	100				
	100								100		

Click on to save the quote in Web Cargo

Insert the information (Check 6.1 or 8 for more

information)

GENERAL SEL	ECTED RAT	ES LOCAL CHAR	GES TOTALS	INTERNAL N	IOTES					SEE SEARCH
Customer details Customer Customer Customer Customer Customer Customer Customer Customer Customer P1078MS & <> PHONE 0000000 ADDRESS 000	ustomer #10 Iriana@webcarq Iriana@webc Iriana@webc Mar EMAN 000 000	Remember 78M5 & <> 1 2	r Options LANGUAGE English SUIJJECT V Airline de V Airline de Validity of Group Co.	tails formation is details f the rates sts column	TEMPLATE Normal	•	Quotation details VALID FROM 01/09/2015 INCOTERM EXW SERVICE PAYMENT TERMS COMMODITY TRANSIT TIME	Door to	TO 30/09/2015 CITY airport from invoice dat	•
POSTAL CODE 0000 TEMPLATE Special projects	CITY 0000	REMARKS Special projects					QUOTE REFERENCE #	٦		
								4		SAVE

GENI	RAL	SELECTED RATES	LOCAL	HARGE	s	TOTALS	INTERNA	L NOTES								SEE SEA	RCH
		Corporate															Show o PDF
Delta Air Lines	Promo	✓ Economy First	3 - 6 days	BCN	JFK		+500kg	60.00	1.00	Allin	Allin	500.00	Allin	500.00	EUR	30/09/2015	\checkmark
		VIP														SAVE	





GENERAL	SELECTED	RATES	LOCAL CHARGES	TOTALS	INTERNAL N	OTES							SI	EE SEARCH
GROUP TEMPL		SALES PROFI	LES							B	ARCE	LONA	_	NEW YORK
\checkmark	Documents	020 -	Documents				0	/ Kgs Actual	500		=	0	EUR	o 赶
	Handling	A0002	- Handling			15.00	0.15	/ Ch. Kg (167kg /	500		=	75	EUR	0
\checkmark	Pick Up	A0003	– Pick Up					Calcul	late value					
\checkmark	Insurance	A0005	- Insurance				0.35	% Cargo value (%)	1		=	0	EUR	0
\checkmark	Customs	A0006	- Customs				50	/ Per Shipment	1		=	50	EUR	0
Add an empty	<u>y line</u>													Add 🕂
TEMPLATE General		-	REMARKS											
											1.			SAVE



GENERAL SELECTED RATES LOCA	CHARGES	TOTALS	INTERNAL NOTES	SEE SEARCH
Totals table EUR				SAVE
	USD	EUR	0.88696	

GENERAL	SELECTED RATES	LOCAL CHARGES	TOTALS	INTERNAL NOTES	SEE SEARCI	н
status Sent	-	INTERNAL NOTES				
					SAVE	

Click on save all the information.

Now you have your proposal saved, Download in pdf or Excel and sync with your own system.

Branch	Code	Customer	Route	Date	Pieces	Weight	Incoterm	Up to date	Actions	Status	
Barcelona	03518	Customer #1078MS	BCN-JFK	02/09/2015		500Kgs V	EXW	~	[} ¢ 🖬 📄 🖂 🖨 🛱	Developing 🔻	Î
Barcelona	03517	Customer #125MS	всл-вкк	01/09/2015		900Kgs A		\checkmark	[} ¢ 🖬 📄 🖂 🖨 🛱	Lost 🗸	Î
Barcelona	03516	Customer #1078MS	BCN-JFK	01/09/2015		1000Kgs V		\checkmark		Won 💌	Ŵ
All	03515	Unspecified.	MAD-JFK	01/09/2015	20	400Kgs A		1		Developing	Î
All	03510	Unspecified.	MAD-JFK	28/08/2015	20	400Kgs A		1	[} ¢ 🖬 📄 🖂 🖨 🛱	Won 💌	Î
All	03509	Unspecified.	MAD-JFK	24/08/2015	20	400Kgs A		1		Lost 🗸	Î
All	03508	Unspecified.	MAD-JFK	19/08/2015	20	400Kgs A		1		Developing	Ŵ
All	03507	Unspecified.	MAD-JFK	19/08/2015	20	400Kgs A		1		Won 💌	Î
All	03506	Unspecified.	MAD-JFK	13/08/2015	20	400Kgs A		1	[} ¢ 🖬 📄 🖂 🖨 🛱	Lost 🗸	Ŵ
All	03505	Customer #1180MS	BCN-JFK	13/08/2015	55	2450Kgs A	EXW	1		Won 💌	Ŵ

 \sim

ightarrow The quote is up to date

ightarrow This quote do not choose airlines.

- ightarrow There are airlines in this quote that have changed the rates.
- $(!) \rightarrow$ There are airlines in this quote that have changed the surcharges.

 $\overset{\checkmark}{\rightarrow} \rightarrow Modify the details of the quote$

angle
ightarrow Modify the details of the quote

- $\xrightarrow{}$ Sync the quote with your own system.
- \rightarrow Download the quote in excel

 $\xrightarrow{\text{PDF}}$ \rightarrow Download the quote in pdf

 \square \rightarrow Create a new quote saving the details of this quote.

 $\blacksquare \rightarrow$ Delete a quote.



Developing Submitted to customer
√ Won
Lost
Expired

 \rightarrow Quote status: pending, sent, accepted, rejected, Expired.

Accepted: Choose the airline accepted

Which a	irline won th	e business?	x
0	DL	Delta Air Lines	Promo
0	UX	Air Europa	WEX
\odot	EI	Aer Lingus	Promo
\odot	UA	United Cargo	Promo
AWB / R	EFERENCE		
			SAVE

Rejected: Why?

Reaso	n for losing the bid?		x
000000000000000000000000000000000000000	Price too high Transit time too long. Low service quality Mode of Transport Other	NOTES	A
		SAVE	









7.- Adhoc rates

7.1- Send Adhoc rates requests

Get better prices from your carriers using the "Adhoc requests" feature on Web Cargo. Save time! Save money! ...in few steps!

Go to Air > Rates



Insert Origin, Destination and the dimensions of the shipment in the section Indicate Weights and click on Rates

				New	Save
From	BCN		Sort	Rate	Only direct
То	JFK		Service	GEN	Only freighters
Date		8	Filter	All Airlines	÷ 😂
PNS	Do not calculate	÷	Currency	- \$	
Format	User-friendly view	🗧 🗌 All-in	Profit	0 EUR	/kg 🛊 😂
Gross Weight (kgs):	20000		Volumetric Weight (1/6):	3413	
Gross Weight (kgs): Packages:	20000		Volumetric Weight (1/6): Volume (cbms):	3413	
			Formula to calcula	ate the total: Include onl	y freight + fuel + risk 🛟
	Indicate Weights	Add packages	Standard	Airlines	Rates
Breakpoints Quote	indicate Weights				



5X - 40	6	DS	AIR	CARGO TRADER					e	Q B []	<mark>S</mark> 🕀
	Product	to	Via Frei	ight Buy Ra	ate Profit /						
	Promo	вкк	•			-		-	1.0		\checkmark
	RESERVED	вкк									
	PRIORITY	вкк	- T				100				
QR - 15	7 QATA	R	Å	IC					r) -	Q B []	<mark>S</mark> 🕀
• P	ROMO MONDAY TUESDAY	& вкк	DOH	-	-			-	-		
	GENERAL	вкк	DOH	100		1.1				1000	
	GOLD	вкк	DOH		10						
	PREMIUM	вкк	DOH								
TG - 21	7 % T	ΉAI							L : • • 2		<mark>S</mark> 🕀
	General	вкк	·						100		\checkmark
	Priority	вкк						1000	1000	1000	

Select the rates from the carriers that you would like to use to get a better price and click on.





Before an e-mail with your adhoc rate request will be sent to your contacts from the carriers and GSA's* you have selected, you will have to fill up the following relevant information about your shipment:

- Shipping date
- Maximum arrival date
- Nature of goods
- Desired rate (allin)
- Maximum rate (all in) Maximum rate you are willing to accept.
- Response time 8h, 24h, 48h or 72h.

* To set up the emails of your contact person in the airlines & Gsa's, see section 7.3

Pieces Weight per pkg kg Length cm Width Height 50 30 20 20 20 ACTUAL WEIGHT VOLUMETRIC WEIGHT PIECES VOLUME (CBHS) COMMOOTY 1500 0-4 0-4 COMMOOTY COMMOOTY 1500 0-7 50 0-4 COMMOOTY 1500 0-8 BiaPPino DATE MAXIMUM ARRIVAL DATE TARGET RATE (ALLIN) MAXIMUM RATE (ALLIN) RESPONSE THE Bh Select one BiaPPino DATE MAXIMUM ARRIVAL DATE TARGET RATE (ALLIN) MAXIMUM RATE (ALLIN) RESPONSE THE Bh Airlines to contact Itinerary Market rate Market cost Contact I TG BCN-BKK General 0.60 ++ 1875.00.6 cargobcn@thaiainways.es Image: Contact I SX BCN-BKK Promo 120 allin 1800.00.6 This GSA does not accept AdHoc requests. Notes for the airlines Votes for the airlines I 20 allin 1800.00.6 This GSA does not accept AdHoc requests.	ск
50 30 20 20 20 20 ACTUAL WEIGHT 1500 VOLUMETRIC WEIGHT 67 PECES 50 VOLUME (CBMS) 0.4 COMMONTY 0.4 CUSTOMER Select one SHIPPING DATE MAXIMUM ARRIVAL DATE TARGET RATE (ALLIN) MAXIMUM RATE (ALLIN) RESPONSE TH 8h Airlines to contact Itinerary Market rate Market cost Contact Image: Contact Itinerary Market rate Market cost Contact Image: St BCN-BKK General 0.60 ++ 1875.00€ Cargobcn@thaiainways.es Image: Contact Image: St BCN-BKK Promo 1.20 allin 1800.00€ Info@aircargotrader.es Image: Contact	Ð
ACTUAL WEIGHT VOLUMETRIC WEIGHT PIECES VOLUME (CBMS) COMMODITY 1500 67 50 0.4 COMMODITY CUSTOMER SHIPPING DATE MAXIMUM ARIVAL DATE TARGET RATE (ALLIN) MAXIMUM RATE (ALLIN) RESPONSE TIM Select one Impinion Date MAXIMUM ARIVAL DATE TARGET RATE (ALLIN) MAXIMUM RATE (ALLIN) REsponse TIM Airlines to contact Impinion Date Market rate Market cost Contact Impinion Date Impinion Date 0.60 ++ 1875.000 Cargobrn@thalainways.es Impinion Impinion Date SX BCN-BKK Promo 1.20 allin 1800.000 This GSA does not accept AdHoc requests. Notes for the airlines Notes for the airlines Notes for the airlines State	Î
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Itinerary Market rate Market cost Contact Image: Contact Image: Contact Image: Contact Image: Contact Image: Contact<	
✓ TG BCN-BKK General 0.60 ++ 1875.00€ cargobcn@thalainways.es ✓ 5X BCN-BKK Promo 1.20 allin 1800.00€ info@aircargotrader.es - QR BCN-BKK PROMO MONDAY & TUESDAY 1.20 allin 1800.00€ This GSA does not accept AdHoc requests.	
Image: SX BCN-BKK Promo 1.20 allin 1800.00€ Info@aircargotrader.es - QR BCN-BKK PROMO MONDAY & TUESDAY 1.20 allin 1800.00€ This GSA does not accept AdHoc requests. Notes for the airlines	
- QR BCN-BKK PROMO MONDAY & TUESDAY 1.20 allin 1800.00€ This GSA does not accept AdHoc requests.	
Notes for the airlines	
SEND	

Click

and wait for the answer of the airlines or Gsa's.



7.2- See the response to your adhoc rate requests

To see the response to your adhoc requests from the different carriers and compare their offers go to: Air > Adhoc requests



You are now in your adhoc rates request record and you will be able to search for a specific Adhoc request by introducing its destination or selecting the customer.

то		CUSTOMER Select one		-	SEARCH				
Code	Customer	Route	Date	Actual Weight	Volumetric Weight	Responses	Desired	Best rate	
ES236403	Unspecified.	BCN - EZE	18/08/2015	500.00 Kgs	600.00 Kgs	0/1	-	-	D
ES236400	Unspecified.	BCN - EZE	18/08/2015	500.00 Kgs	600.00 Kgs	0/1	-	•	D
ES236394	Unspecified.	BCN - EZE	18/08/2015	2500.00 Kgs	1042.00 Kgs	1/1	-	51.10	D
ES236391	Unspecified.	BCN - EZE	18/08/2015	5400.00 Kgs	5000.00 Kgs	0/1	-		D
ES236388	Unspecified.	BCN - EZE	18/08/2015	5400.00 Kgs	5000.00 Kgs	0/1	-	-	D
ES235194	Unspecified.	BCN - JFK	12/11/2014	1600.00 Kgs	1707.00 Kgs	0/1	-		B
ES234876	Customer #1078MS & <> ! 2	MAD - YYC	29/05/2014	600.00 Kgs	400.00 Kgs	1/1	-	1.65	D
ES234873	Unspecified.	BCN - JFK	27/05/2014	25000.00 Kgs	533.00 Kgs	1/1	-	0.05	B
ES234870	Unspecified.	BCN - LED	26/05/2014	600.00 Kgs	1620.00 Kgs	0/3	-	-	B

Click on your adhoc rate and see the responses from your carriers.



In one shot and, as the airlines reply to your request, you will have a complete overview of the market rate, the adhoc rate offered by the carrier, the price difference between these, the amount you save using the adhoc rate for this specific shipment and the total cost of the shipment.

AdHoc rate reques	:							_	BACK
Code	ES23481	5			Date		14/05/20	14 - 10:22	
Customer	Unspecifi	ed			modity		on		
Shipping date	2014-05-	15		Maximum arrival date			05-16		
Actual Weight	400.00 k	gs		Vol W	umetric eight		0 kgs		
Pieces	20				olume		cbms		
Target rate (allin)	-			Maxir (num rate allin)				
Response time	8h				ponses		2 ,	/ 3	
You have already c Click here to edit									
Contacted airline									
Re-send									
	DL MAD - JFK Dimension	1.65€	-	Î		-	-	-	B
	EI MAD - JFK General	1.35€	2.30€	Î	-0.95€	-	-373.20€	928.00€	B
	UX MAD - JFK	1.15€	1.05€	Î	0.10€	-	40.00€	420.00€	B
Remarks									
eyy brother!									
Shipment details									
A									
	20	20		20			20	20	

It's time to select the best rate for your shipment! Click on and immediately the adhoc rate will be generated and displayed in green- like your contract rates- in the system so you can use it for your quotes.

UX - 745	ÆAir	Europa		CRS		بې ها ر									
	Product	to	Via	Freight	Buy Rate										
•	WEX	EWR	-	1000	100		100	100		1000	- 194				
•	Promo	JFK			-						-				
•	WEX	JFK	-	100	100		100	100		100.00	100				



7.3 Set up the emails of your contact persons in the airlines & Gsa's

To set up the emails of your contact persons in the airlines and GSA's, go to WebCargoNet > Customization > Contact persons.



Select the GSA, the airline, city and the department you would like to address (sales, operations, pricing...) and insert the contact e-mail where you wish to send your adhoc rates requests.

gsa All		AIRLINE AII			•	SEAR	сн
	GSA	Airline	City	Туре	Contact	Ad	d 🕂
	Air Logistics	Air Madagascar	Barcelona	General	fer@webcargonet.com	D	Û
	Air Logistics	Delta Air Lines	Barcelona	Sales / AdHocs		D	Ŵ
	Air France - KLM Cargo	All	All	General	manel@webcargo.es	D	Î
	Lufthansa Cargo	Lufthansa	All	Sales / AdHocs	juan@webcargo.es	D	Ŵ
	Kales Airline Services	Aerolineas Argentinas	All	General	manel@webcargo.es	D	Ŵ

Add a contact person in particular		
Indicate when this contact must be u	sed.	
GSA	All	
Airline	All	
City		
Туре	General	
Choose a contact from the list or inse	rt the details manually if you can't find it.	
Existing contact	Select a gsa	
New contact		
Name		
Phone		
Fax		
Email		
Insert other emails, comma separated	I, to put them in copy.	
eMails CC		
	ADD	





		Air Tools		ల్	Settings		Ŗ	ý 🔅 👂		12:32 MANUEL GALINDO		webcargo		GONET 9 301		
What Y	ou See	Tenders	Statistics	AWB's	My sales	Documents	Agents	Translator	Courier						Dir	ectories
Name	ame			SEARCH									AD	D		
	Name			User			Custo	mer		Creation date	e l	.ast download	Rows	Download	Edit	Delete
	as		manel@we	bcargon	et.com					02/09/2015		02/09/2015	40	×	>>	8
	bmw		manel@we	bcargon	et.com					02/09/2015		02/09/2015	10566	×	>>	8
E	EMEA	enric@webcargonet.com			Custo	Customer #1078MS & <> ! 2		2	17/12/2013		04/08/2015	256	×	>>	8	
FA	REAST	enric@webcargonet.com			Custo	Customer #1078MS & <> ! 2		2	27/07/2015		29/07/2015	3269	×	>>	۵	
	ино	manel@webcargonet.com								09/07/2015		11/07/2015	2660	24	>>	۵
Ruta	as Tender	r enric@webcargonet.com				19/08/2015 28/08/2015					12	×	>>	•		

Click in ADD to set up a tender

8.1 Details and profit of the tender



8.2 Airlines that you want to include in the tender

GENERAL	AIRLINES	ORIGINS & DESTINATIONS	RATES & PRODUCTS	EMAIL FOR NOTIFICATIONS	
Download optio	ns	All selected airlines			
Airlines		 ✓ All Preferred Core Hub Do not use 			
Airlines to includ	ie				
Airlines to block					
				ADD	

You can filter by preferred/core carrier or add manually the carriers.

8.3 Origins and destination

GENERAL	AIRLINES	ORIGINS & DESTINATIONS	RATES & PRODUCTS	EMAIL FOR NOTIFICATIONS	
Origin region		Select one			
O From		MAD,BCN,FRA,CDG			
Destination region	on	Select one		~	
Destinations		JFK,ORD,MIA			
• Routes		MAD-BKK CDG-ICN			
				DD	

You can add the origins and destinations manually or you can set up regions (Asia, Americas...)

You can add routes in your tenders too



8.4 Rates and products

GENERAL	AIRLINES	ORIGINS & DESTINATIONS	RATES & PRODUCTS	EMAIL FOR NOTIFICATIONS	
Rate types	V Ma V Pro V Co Sp ■ Co	rrket omo stminute ntract ot Rate nsol			
Products		N - General 3G - Aerospace 5G - Collect Charges 5J - Cool Goods R - Courier SR - Dangerous Goods O - DGR Freighter X - DGR Passenger C - Diplomatic Goods P - Diplomatic Goods P - Diplomatic Goods P - DRY ICE D - DRY ICE F - Flowers R - Freighter P - Fruits & Vegetables T - Foodstuff B - Governmental G - Hatching Eggs X - Heavy Cargo IM - Human Remains T - Iata H - Lithium Netal Batteries			

Filter by rate type (Promo, contract, standard rate) or service(GEN, PER, CAO...)

Click in add and in some minutes you will get the tender.

	ort Copy Passe For		and the source source of the															
						50	eets Charts Sre	artArt Graphics	VordArt									
٨	8	C	D	E	F	G	н	1	J.	K	L	M	N	0	P	9	8	
origin Country 🛛 🕸	Origin City 🛛 🌒	Origin Airport 🛛 🛛 🖉	Destination Country •	Destination City	Destination Airport	Carrier Code 🛛 🗄	Carrier Name	Product	Density	Currency Ø	Min	9 200 kg @	300 kg 🛛 🕸	3000 kg 🛛 🛛	Fuel	A Risk	Valid from a	0 Va
15	Barcelona	BCN .	*	Trana	TA	C 6	Travel Service	GEN	1 ton = 6 cbres	DOR.	115	2.65	22	2	Alia	Alin	23/05/2015	1
LS .	Barcelona	BCN .	*	Trana	TA	PC I	Pegasus Airlines	GEN	1 ton = 6 cbms	DUR.	115	2.65	2.2	2	Allin	Alin	07/07/2015	
15	Sercelona	NON	A.	Trese	TIA	2	Adria Almenyo	QEN	1 ton = 6 cbms	EUR.	133	1.75	145	1.25	0.7 CW	0.15 CW	02/01/2015	
15	Barcelona	NON	AL.	Trana	TA	R	Altalia	QEN	1 tan = 6 clims	EUR	25	1.76	1.46	1.35	0.67 CW	0.35 CW - Min 7	05/04/2015	31/
ES .	Barcelona	acn	A.	Trana	TA	2	Adria Ainways	GEN	1 ton = 6 chres	EQR.	133	1.85	1.55	1.35	0.7 CW	0.15 CW	02/01/2015	
LS .	Barcelona	BCN .	*	Trana	TA	TK .	Turkish Airlines	GEN	1 ton = 6 cbms	DUR.	60	1.65	145	135	0.89 CW	0.05 CW	00/01/2015	
15	Sercelona	NON	A.	Trese	TA	Qf .	EAT / OnL Aviation	QEN	1 ton = 6 cbms	CUR.		3.1	2.8	2.7	0.8 CW	0.15 CW	05/01/2015	
15	Barcelona	NON	AL .	Trana	TA	UH	Lefthanse	QEN	1 ton = 6 chres	EUR	83	3.94	3.64	8.1	1.05 CW	0.25 CW	05/04/2015	31/
65	Barcelona	acv.	A.	Trana	TA	A2	Altalia	DSR	1 tan = 6 chres	EQR.	8-1	1.99	1.69	1.59	0.67 CW	0.35 CW - Min 7	05/04/2015	31/
15	Barcelona	BCN .	*	Trana	TA	TK .	Turkish Airlines	OGR	1 ton = 6 cbms	DUR.	67.5	2.16	176	1.64	0.89 CW	0.05 CW	00/01/2015	
B	Barcelona	NON .	A.	Trana	TA	TK .	Turkish Airlines	PCR	1 ton = 6 cbms	CUR.	66	2.1	1.68	1.58	0.89 CW	0.05 CW	00/01/2015	
15	Sercelona	NN	AM	Encwarn	EVN	10	LOT Polish Airlines	QEN	1 ton = 6 chrss	EUK.	65	1.67	1.27	1.17	0.4 CW	0.15 CW	17/11/2014	
15	Barcelona	ACM .	AM	Erevan	EVN	OK	Caech Airlines	GEN	1 tan = 6 claws	EQR.	85	1.9	1.5	1.35	0.65 CW	0.35 CW	33/08/2315	18,
15	Barcelona	BCN .	AM	Erevan	EVN	UN	Transaero	GEN	1 ton = 6 cbres	DUR.	190	2.25	1.9	1.7	0,4	0,15	00/13/2014	
LS .	Barcelona	BCN .	AM	Erevan	EVN	W5	Mahan Air	GEN	1 ton = 6 cbms	DUR.	160	2.35	1.95	1.75	0,6	0,15	25/03/2015	
15	Secciona	5CN	AM	Encwarn	EVN	15	Uksaine Airlines	05N	1 ton = 6 chrs	EUR.	55	3.25	2.75	2.5	Allen	Alin	00/09/2015	
15	Barcelona	NON .	AM	trevan	EVN	5U	Aeraflot	08N	1 tan = 6 chres	EUR	100	2.03	1.62	1.4	9,95	0,2	06/07/2015	
ES .	Ratcelona	BCN .	AM	Erevan	EVN	W5	Mahan Air	GEN	1 ton = 6 cbres	DOR .	565	6.7	2.15	1.85	0,6	0,15	25/03/2015	
LS .	Barcelona	BCN .	AM	Erevan	EVN	12	RyOubal Cargo	GEN	1 ton = 6 cbms	DUR.	105	2.15	1.75	155	1 CW	0.15 CW	27/10/2014	
15	Sercelona	NON	AM	Encwarn	EVN	52	Oclevia-Oclerusian Airlines	QEN	1 ton = 6 cbms	CUR.	125	2.85	2.35	2.35	0,45	0.15	02/01/2015	
15	Barcelona	NON .	AM	Encwarn	EVN	Mč	MčA	055	1 ten = 6 chres	EUK		2.56	2.11	2.05	0,65	0,15	13/05/2015	
65	Barcelona	BCN .	AM	Erevan	EVN	\$2	Siberia Airlines	GEN	1 tan = 6 chres	EUR.	160	3.45	3.05	2.85	Alia	Alin	02/01/2015	
15	Barcelona	BCN .	AM	Erevan	EVN	OK	Czech Airlines	GEN	1 ton = 6 cbms	DUR.	85	2.75	2.45	2.1	0.65 CW	0.15 CW	02/01/2015	
15	Dercelona	BCN .	AM	Encean	EVN	20	Coyine Alminays	GEN	1 ton = 6 chms	CUR.	290	3.75	2.3	1.9	0.95 CW	0.35 CW	30/05/2015	
15	Secciona	NON .	AM	Encwarn	EVN	70	Counc Ainways	05%	1 ton = 6 chrss	EUK.	233	3.05	2.3	1.9	0.95 CW	0.35 CW	30/05/2015	
65	Barcelona	8CN	AM	Erevan	EVN	CAS	Capital Airline Services	GEN	1 tan = 6 chres	EUR		8.43	2.35	1.79	1,1	0,15	21/01/2013	
LS .	Barcelona	BCN .	AM	Erevan	EVN	CV .	Cargolus	GEN	1 ton = 6 cbres	DUR.		OR	03	OR.	0.4 CW		00/04/2015	31
LS .	Darcelona	BCN .	AM	Enewan	EVN.	15	Ukraine Airlines	OGR	1 ton = 6 chms	DUR.	95	3.45	2.95	2.7	Alin	Alin	00/09/2015	
15	Secciona	N/N	AM	Encwarn	EVN	75	Ukraine Airlines	PCR.	1 ton = 6 chres	EUR.	35	3.45	2.95	2.7	Allen	Alin	00/09/2015	
65	Barcelona	NON .	12	Gree	682	A8	Air Berlin	0 EN	1 tan = 6 chres	EUR	25	1.45	1.15	1	0.95 CW	0.3 CW	02/01/2015	
65	Ratcelona	BCN .	AI	Grae	GR2	×G	Niki Airlines	GEN	1 ton = 6 chres	DOR .	25	1.45	1.15	1	0.95 CW	0.3 CW	02/01/2015	
IS .	Barcelona	BCN .	At	Grad	GRZ	DX	Sevias	GDN	1 ton = 6 chms	DUR.	20	1.7	1.4	13	1.05 CW	0.23 CW	29/03/2015	24
15	Secciona	N/N	AL	Gnec	GRZ	DH	Luthanse	GEN	1 ton = 6 chres	EUR.	85	1.92	1.62	1.35	1.05 CW	0.25 CW	00/04/2015	3
15	Barcelona	NON .	12	Hohenews	HOH	UH	Lethanse	015	1 ten = 6 chres	EUR	83	1.92	1.62	1.35	1.05 CW	0.25 CW	05/04/2015	31
65	Barcelona	BCN	AZ	innsbruck	INN	AB	Air Berlin	GEN	1 tan = 6 chres	BUR	25	1.5	1.15	1.05	0.95 CW	0.1 CW	02/01/2015	
ß	Garcelona	acx.	AZ	innabruck	INN	DI	Luthansa	GDN	1 ton = 6 chms	DUR P	15	1.92	1.62	1.35	1.05 CW	0.35 CW	00/04/2015	2
15	Bercelona	N/N	AL	Line	LMZ	A3	Air Berlin	GEN	1 ton = 6 chms	EUR.	25	1.5	11	0.55	0.95 CW	0.1 CW	02/01/2015	
15	Secciona	N/N	12	Line	UNZ	115	Niki Airlines	QEN	1 ton = 6 chres	EUR.	75	1.5	11	0.55	0.95 CW	0.1 CW	02/01/2015	
15	Barcelona	NCN	A2	Line	LNZ	UH	Luthanse	GEN	1 tan = 6 claws	EUR	85	1.92	1.62	1.35	1.05 CW	0.25 CW	05,04/2015	3
IS .	Barcelona	BCN .	AI	Line	UNZ	Qf .	EXT / DHL Aviation	GEN	1 ton = 6 chres	DUR		2.15	2.05	1.95	0.8 CW	0.15 CW	05/01/2015	
B	Darcelona	NON .	AL	Salaburg	525	A3	Air Berlin	GEN	1 ton = 6 chrea	DUR.	75	1.35	1.05	0.55	0.95 CW	0.1 CW	02/01/2015	
15	Seccione	N/N	4	Seldons	520	10	Niki Airlings	QEN	1 ton = 6 chres	598	75	1.35	1.05	0.55	0.95 CW	0.1 CW	02/01/2015	
15	Barcelona	NON .	N	Saldweg	\$25	84	Themsenfly	GIN	1 tan = 6 clines	EUR	25	1.85	1.05	0.95	0.95 CW	0.3 CW	02/01/2015	
15	Receipta	KN .	A	Saluburg	525	TK	Turkish Arlines	GIN	1 ton = 6 chms	848	60	1.85	145	135	0.89 CW	9.95 CW	05/01/2015	

9.- Fobs

Insert your Fobs by default in order to use them in your quotes.

命		Air	\$=	Tools	5	Settings	<u>کې</u>	9	10:48 Manuel galindo	WEBCARGONET 933 799 301
Local o	charges	Products GES S	Currencies	Preferred User	s Clients RS SERV	Home Page Contacts	Conditions Fre	ight Regio	ns Traffics Calcul	ation basis

		-

9.1 List

LOCAL	CHARGES	SALES PI	ROFILES SL	IPPLIERS SERVICES	GROUPS	OF SERVIC	ES GROUP 1	EMPLATES			
											Add 🕂
			ES PROFILE		-	AIRPORT		FOREIGN COUNTRY		то	
					Ľ.						
All		-									
										SE	АКСН
											Page 1
Attached File	Country	Branch	Service	Supplier	Profile	Airport	Foreign country	Rate	Currency	Applies to	
-	ES	All	Customs	Sales	General	All	All	50.00 € / Shipment	EUR	Exp & Imp	
-	ES	All	Customs	Aduanas Batlle i Muñoz		All	All	50.00 € / Shipment	EUR	Exp & Imp	Ŵ
-	ES	All	Customs	Aduanas 2		All	All	70.00 € / Shipment	EUR	Export	Ŵ
•	ES	Barcelona	Customs	Sales	General	All	All	50.00 € / Shipment	EUR	Exp & Imp	Ŵ
•	ES	Barcelona	Customs	Sales	General	All	All	50.00 € / Shipment	EUR	Exp & Imp	Î
•	ES	Barcelona	Customs	Sales	General	All	All	50.00 € / Shipment	EUR	Exp & Imp	Ŵ
-	ES	General	Documents	Sales	General	All	All	-	EUR	Exp & Imp	
-	ES	All	Handling	WFS		BCN	All	0.11 € / Kg	EUR	Exp & Imp	Î
	ES	All	Handling	Sales	General	All	All	0.15 € / Kg	EUR	Exp & Imp	Î
-	ES	All	Handling	Sales	General	All	All	0.15 € / Kg	EUR	Exp & Imp	Î
-	ES	Barcelona	Insurance	Sales	General	All	All	0.35 %	EUR	Exp & Imp	Î
	ES	All	Pick Up	Sales	General	BCN	All	- Breakdown by KM -	EUR	Exp & Imp	Î

Here you will find a list with all the costs Fobs you saved.

- 1.- Filter by Service
- 2- Filter by Sales Profiles
- 3- Filter by Supplier
- 4.- Filter by Airport
- 5.- Filter by Foreign Country
- 6.- Filter by Cost per import/export
- 7.- Filter per Branch
- This icon is for deleting costs from the system.

To modify, you only need to click on the costs.



9.2 Concepts

Click on Tools \rightarrow Services

LOCAL CHARGES	SALES PROFILES	SUPPLIERS	SERVICES	GROUPS OF SERVICES	GROUP TEMPLATES	
						Add 🕂
Code						
			Entrega		es	Î
020			Documents		ca, en, es, pt	Î
A0002			Handling		ca, en, es	
A0003			Pick Up		ca, en, es	iii
A0004			Manipulation		ca, en, es	
A0005			Insurance		ca, en, es	
A0006			Customs		ca, en, es, zh-cn	
F0001			Test		ca, es	1
	DOWN	ILOAD			UPLOAD	

Here you will find a list of concepts you can translate to several languages.

LOCAL CHARGES	SALES PROFILES	SUPPLIERS	SERVICES	GROUPS OF SERVICES	GROUP TEMPLATES	
Editing service						
Code				A0005		
Translations						
Language						
Catalan						
Chinese						
Dutch						
English				Insurance		
French						
German						
Italian						
Japanese						
Portuguese						
Spanish				Seguro		
				SAVE		

When clicking on a concept, this screen will be displayed in order to insert the name in different languages.



9.3 Suppliers

Local charges Produ	ucts Currencies Pref	erred Users	Clients Home Page	Contacts Conditions	Freight Regio	s Traffics	Calculation basis		
LOCAL CHARGES	SALES PROFILES	SUPPLIERS	SERVICES	GROUPS OF SERVICES	GROUP TEMPL	ATES			
									Add 🕂
	P0001			TransJunior					
	P0002			Aduanas Batlle i M	uñoz				
	P0003			WFS					
	P0004			Aduanas 2				Î	
	DOWN	ILOAD				UPLC	AD		

Add all your suppliers. This info will be very important to insert your buys in the system.

9.4 Profiles

	Ai	r I	} ∽	Тос	ols	ဉ်	Settings	Ŗ		2	11:00 MANUEL GALIN	NDO	WEBCARGONET 933 799 301
Local c	:harges Pro	ducts Curr	rencies	Preferred	Users	Clients I	- Home Page Cont	acts Conditi	ons Freigh	ıt Regio	ns Traffics C	alculation bas	sis
LOCA	AL CHARGES	SALES	PROFILI	ES SU	PPLIERS	SERV	/ICES GROUP	S OF SERVICE	s gro		ATES		

Create your own profiles and use the different costs depending on the client or quotes.

LOCAL CHARGES	SALES PROFILES	SUPPLIERS	SERVICES	GROUPS OF SERVICES	GROUP TEMPLATES	
						Add 🕂
			Profile A			Î
			Profile B			Î
			Profile C			Î
	DOWN	ILOAD			UPLOAD	
LOCAL CHARGES	SALES PROFILES	SUPPLIERS	SERVICES	GROUPS OF SERVICES	GROUP TEMPLATES	
Add costs profile						
Pro	file					
				SAVE		

9.5 Add costs





 $\mathsf{Click} \text{ on Tools} \rightarrow \mathsf{Add}$

Add Cost				
COUNTRY ES	AIRPORT	TRAFFIC Export and Import	user All 🗸	
SERVICE	SUPPLIER	ATTACHED FILE		Branch All
Select one	Sales 🔷 🗸	Seleccionar archivo Ningún archivo selec	cionado	
NOTES 2	3	BY DEFAULT 4	CURRENCY	TYPE OF PRICE
		Selected	EUR	Manual - Fixed price 🤍 🤍
RATE	CALCULATION BASIS	BASE	MIN	MAXIMUM
	/ Per Shipment			
		ADD COST		

Insert origin information and charges:

- 1.- Insert your Fobs for Export / Import for any route or a fixed route.
- 2.- Choose the service of your fob. (Check section 9.2)
- 3.- Supplier: Choose the "supplier" to insert your buy or "sales" to insert your sales
- 4.- Attach a prove of this FOB if it's a buy.
- 5.- Type of price: Fixed price/ per break point / KM / Zip Code / Zone10.- Add Spot Rates

Adding Spot Rates in Webcargo is child's play. How many spot rates remained unforgotten after you wrote them down in a paper or as your inbox got flooded?

						Na 0
Rates AdHocs Schedules	Surcharges Handling Quot	ations Bookings		Airport Maps	Convert Volume	e Tracking Directories
FROM &	™ &	AIRLINE	PNS Do not calculate	SORT 🖉 Rate 💌	FILTER -	
		TRAFFIC Select				
0 / kg		STANDARD	BREAKDO	OWN INDICA	TE WEIGHTS	ADD PIECES
CUSTOMER	¢	Pieces We	sight / piece kg 🔻	Length cm 💙	Width	Height 🕂
		50	30	20	20	20
		ACTUAL WEIGHT (KGS) 1500	VOLUM 67	IETRIC WEIGHT (1/6)	PIECES 50	
		CARGO VALUE	VOLUM 0.4	IE (CBMS)	TOTAL CALCUL	
AIRLINES		ALL IN USER-FRIEM		\oplus		
Barcelona - Spokane - All Airlin	es - without profit			General rates Contr	act rates Forwarde	r Rates Promo rates
Actual: 1500 kg	Volumetric: 67 kg	Chargeable: 1500 kg	Volume: 0.4 r	m3 Relation: 3731	kg/m3 - 1:0.3	Freight: q1500
5x - 406	AIR CARGO TRADER				ē 2	2 12 🗏 S 🕀

When you are doing a search, click on the green plus sign to add an spot rate agreed by email or telephone and share it with your team before it is too late.

Add a	spot rate											х
GSA CRS	– Airlines F	Represen	tatives	•	AIRLIN Air E	E uropa (UX)		•	PRO SPC	DUCT OT Rate		
FROM MAD		TO JFR	¢		VIA		CURRENCY EUR - Euro		SER	/ICE F - Spot rate		•
FROM	TODAY	то	• T	ODAY	W/V R 1:6		CODE		NOT	ES		
MIN		NORMA	L	Q45		Q100		Q300		Q500	Q1000	
Su	ırcharge	Rate	Min	Max	cw	Apply			_			
۲	Fuel	0.9!			ø	Apply	▼			ADD		
۲	War Risk	0.1!				Apply	▼					

You will be asked to fill up these fields regarding the agreed Spot rate.

- 1.- Gsa
- 2.- Airline
- 3.- Origin



- 4.- Destination
- 5.- Stop-off
- 6.- Currency
- 7.- Product
- 8.- Relation
- 9.- From. This date is mandatory
- 10.- To. This date is mandatory
- 11.- Remarks
- 12.- Promo code
- 13.- Insert the agreed price
- 14.- Insert the agreed surcharges

11.- Airport Maps

Go to the Menu $\rightarrow \operatorname{Air} \rightarrow \operatorname{Airport} \operatorname{Maps}$

命	Air	1 <u>5</u> 2-	Tools	பி	Settings	Ą	ŝ		11:01 MANUEL G	ALINDO	WEBCA 933		ARGONET 799 301
Rates	AdHocs Schedul	es Surcharg	es Handling G	auotations Bo	okings			٨	Airport Maps	Convert	(interview) ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓	کٹر Tracking	(0) Directories
Airpor	t Maps												
Enter addr	esses, cities or towns to fin	d nearby airports.						SEARCH					

Insert the city, town or address and the system will search for nearby airports. Choose the airports that you would like to compare and insert an origin to check the rates.

Airport Maps		
walla walla		SEARCH
Enter addresses, cities or towns to find nearby airports.		
Map Satellite e	Nearby destinations with rates	
+ Victoria	lata City	
CALLER WASHINGTON	1 GEG 🔜 Spokane	184 KM
Parkind	2 BOI 📷 Boise	324 KM
	3 PDX Portland OR	334 KM
	4 SEA 🔤 Seattle	338 КМ 🗸
	5 BFI 🔤 Seattle	342 KM
Socgle Salt Eake City	6 SHN 🔛 Shelton	388 KM
Move the red indicator on the map to find other airports.	7 YVR + Vancouver	502 KM
Langitude: -18º -20.581/	8 GTF 🔛 Great Falls	555 KM
	Attention line distances.	
	EXPORTS RATES FROM BCN	EXPORT
	IMPORT RATES TO	IMPORT

In few seconds, you will be able to check rates from different airports and compare all the options in order to get the most suitable for you in terms of Quality, Price and Transit Time.

									 1 -	83 / 83 (83	5) 🕨 🕨 Rows	per page 200	Go t	o page 1	•
	Airline 🗘						Freight ¢								
CORE	UA - 016	•	Promo	BCN	SEA	-	100					100	100	i \oplus	
CORE	UA - 016		General	BCN	SEA	-	100	100				1.00		i \oplus)
	DL - 006		Dimension	BCN	SEA	-						100		i \oplus	
	EI - 053		General	BCN	SEA	-		100			100	100	100	i \oplus)
CORE	UA - 016		Express	BCN	SEA	-	100						100	i \oplus	
	IB - 075		Perform	BCN	SEA	-	10.0					100		i \oplus)
	BA - 125		Perform	BCN	SEA	-					1000	100		i \oplus	
	IB - 075		Prioritise	BCN	SEA	-	100				1000	100	100	i \oplus)
	BA - 125		Prioritise	BCN	SEA	-					100	100		i \oplus	
	IB - 075		PER	BCN	SEA	-								i \oplus	
	BA - 125		PER	BCN	SEA	-					1000	100		i \oplus)
	CV - 172		General (45 kg)	BCN	SEA	-	100				1000	100	1.1	i \oplus)
	AC - 014		General	BCN	SEA	-								i \oplus	
	AC - 014		DGR	BCN	SEA	-		100		120		100	100	i \oplus)
	IB - 075		DGR PAX	BCN	SEA	-						100		i \oplus	
CORE	AF - 057		Dimension	BCN	SEA	-		100				100	10.0	i \oplus	
CORE	AF - 057		Equation Heavy	BCN	SEA	-								i \oplus	
CORE	KL - 074		Equation	BCN	SEA	-	1.0	100	100	100		100	1000	i $+$	

12.- Tracking

Go to the Menu $\rightarrow \operatorname{Air} \rightarrow \operatorname{Tracking}$



Write the prefix and AWB reference and the system will connect automatically to the airline website.

Tracking					
PREFIX 057	AWB 12345678		SHOW		
	AIRFRAN		t mada naraanal		Language
		Inair CARGO Treign	it made personal		
	Home Produ	cts & solutions Shipping	Tools About Us	Contact	
	LHR 🛪 C	DG		Track your shipment	
	AWB : 057-123	45675		AWB starts with 074 or 057	
	Shipment . I pi	ece - 3.0 K			
				Track Track multiple	
	Shipment p	roaress			Time Zone
	Latest Status > 28	Nov 20:22 1 piece delivere	d at CDG		Local Time 💲
	LHR				<u>CDG</u>
			*		•
			44		1/1
					piece
		Time	Airport	Activity	
	Latest	28 Nov 20:22	CDG	1 piece delivered at CDG	
	Show m	nore			





13.- Currency converter

	Air	₽}⇒	Tools	2	Settings	Þ	3	11:19 MANUEL G	ALINDO	Ence S	webc	ARGONET 799 301
Rates	AdHocs Schedul	es Surcharg	es Handling Q	uotations Boo	kings			Airport Maps	Convert	volume	کٹر Tracking	Directories
Curren	cy Converter											
TYPE OF Select	type	DATE	æ	EXCHANGE RATE	: 🖉	AMOUNT	æ				CAL	CULATE

Go to Menu \rightarrow Air \rightarrow Currency Converter

Currency Converter						
TYPE OF EXCHANGE: EUR -> USD	DATE	æ	EXCHANGE RATE 🔗	AMOUNT 50	Ø	CALCULATE
			56.3	25 USD		

In this section, you will be able to change the currency easily:

1.- Choose the type of exchange: EUR-USD, EUR-HKD...

2.- Insert a date to see a previous exchange rate. If empty, then the exchange rate would be the current one of the market.

3.- An exchange rate is applied depending on the specified date (2). It can vary to indicate your own exchange.

4.- Amount you want to convert



14.- Share rates and FOBS with your agents



Go to the menu \rightarrow Tools \rightarrow WCN Directory.

CONTACTS	FORWARDERS	AIRLINES	AIRPORTS	SUPPLIERS	AIRPLANES		
Country	United States	2		Company	WEB CARGO	1	SEARCH
Your agents							
My agent							
*	WEBCARGO	NET	Web Carg	jo Demo	htt	p://www.webcargousa.com	😴 EDIT 🔶

Choose the country to see the agent you want to share the rates with. Then click on Share to continue.

CONTACTS	FORWARDERS	AIRLII	NES	AIRPORTS	SUPPLIERS	A						
				You are shar	ing rates with I	his fre	ight forwarder.	Stop sharing				
SHARE Only general rate	•5		AIRLINES All airline	:5		-	DESTINATIONS Worldwide		SHARE W All use	ітн rs		-
AIRLINES TO SHARE							AIRLINES TO BLOCK					
Profit												
MIN		NORMAL			Q45			Q100		Q300		
50		0.25			0.25			0.25		0.25		
Q500		Q1000			Q2000			Q3000		Q5000		
0.25		0.25			0.25			0.25		0.25		
Other data												
CONTACT PERSON							LOCAL CHARGES PRO	FILE				
Manuel Galindo							Do not share loca	l charges				
TERMS AND CONDITIC	ONS											
												1.
											EDI	т





In this screen, you only need to select what you would like to share:

- 1.- Share general rates, promos or agreements.
- 2.- The airlines
- 3.- To share worldwide or just from the country of origin to the country of destination.
- 4.- With all the users of your company or just one.
- 5.- In case of choosing all the airlines in section 2, here you can filter.

Barcelona	- New York - All Ai	rlines -	Standa	ard Sales	Rates					General rates	Contract rates	Forwarder Rate	es Promo r	ates
LO - 080		r		? .	EBCARGONET							[] <mark>S</mark>
										¦45				
	General	JFK	-	0.40C	0.15C	90.00		3.20	3	.20	3.20	3.20	EUR	
SN - 082	bruse ca	sels argo		Ţ.	EBCARGONET							[] S
	General	JFK	Allin	Allin	110.00	þ	5.25	5.15	4.85	3.95	3.85	3.75	EUR	
EI - 053	Aer Lingu Cargo	s 🤧		? .	EBCARGONET							[] S
	General	JFK	-	0.95	0.15C	91.00	2.76		2.76	2.76	2.76	2.76	EUR	
UA - 016	UNITED CARGO	3		Ţ.	EBCARGONET							[] S
	General	JFK	-	0.95	0.15 8	5.00	3.25	3.25	3.00	2.90	2.90	2.90	EUR	
5X - 406	Ups			Ŷ	EBCARGONET							[] Q [] S
	Product	to	Via	Fuel	Risk	Min	q100	q300	q500	q1000	q1500 q300	0 q5000	Currency	\sim
	RESERVED	JFK	-	0.85C	0.15C	108.00	3.08	3.08	3.04	3.03	2.53 3.03	3.03	EUR	

15.- Preferred Airlines



Feature only available for Admins. Go to the Menu \rightarrow tools \rightarrow Preferred and Core.



Please choose Country or Airports.

Local charges Products	Currencies Pro	referred Us	ers Clients	Home Page	Contacts	Conditions	Freight	Regions	Traffics	Calculation basis
Add Preferred										
User	All					Only ap	ply to this use	er Ioin		
Destination country	Airport	ts indicated be	elow			Valid fo	r all the count	ry.		
Airports	_				_	Valid or	nly for this des	tinations. by commas.		
Preferred						lata coo	des separated	by commas.		
Hub Do not use						lata coo	des separated	by commas. by commas.		
					ADD					

AirlinesCore: Insert the airlines that you can show in the system like Core airlines

Preferred: Insert the airlines that you can show in the system like Preferred airlines

Hub: Insert the airlines that you can show in the system like Hub airlines.

Do not use: Insert the airlines that you can not show in the system.



Your team will know they are preferred because a "Preferred" icon will show along with the search results.

16.- Change Details

Go to the Menu \rightarrow Webcargonet \rightarrow My Data.

	Air	₽}−-	Tools	ల్	Settings	Ŗ	ţ	P	11:27 MANUEL GALINDO	S 933 799 30
My pro	file ฎ			Contact				RASEWORD		
Manuel Galindo				933799301		692670237			nanel@webcargonet.com	••••••
JOB TITLE LANGUAGE Director comercial English			CITY Barcelona		EMAIL manel@webcargonet.com			EACARGONET USER naneldw@gmail.com	SEACARGONET PASSWORD	
		Į	Seleccionar archivo Nir	ngún archieleco	ionado					
										SAVE

Here you will be able to manage all the information regarding your account: name, telephone, user, password...